

Message Text

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43

ACTION AF-06

INFO OCT-01 EA-07 NEA-10 ISO-00 EB-07 /031 W

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O R 021133Z MAR 76

FM AMEMBASSY LIBREVILLE

TO USDOC WASHDC IMMEDIATE

INFO SECSTATE WASHDC 7457

AMCONSUL CASABLANCA

AMEMBASSY SEOUL

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USDOC FOR MEPD

CASABLANCA FOR REGIONAL CIVIL AIR ATTACHE

E.O. 11652: N/A

TAGS: BENC, GB

SUBJ: NEW INTERNATIONAL AIRPORT, LIBREVILLE

REF: LIBREVILLE 0024

1. PREQUALIFICATION PHASE OF BIDS FOR SUBJECT PROJECT COMPLETED, AND SEVEN FIRMS HAVE QUALIFIED: FIVE FRENCH, ONE BELGIAN, AND ONE KOREAN. (FYI: THERE IS STRONG POSSIBILITY FIVE FRENCH FIRMS WILL FORM CONSORTIUM FOR FINAL BID. END FYI) KOREAN FIRM IS KEANG NAM ENTERPRISES, LTD. THEIR DIRECTOR FOR OVERSEAS OPERATION, MR. HONGNAM KIM, CALLED ON EMBOFF MARCH 2 SEEKING AMERICAN FIRMS TO JOIN WITH HIS FIRM IN FINAL BID.

2. KEANG NAM ENTERPRISES ONLY INTERESTED IN LOT ONE OF AIRPORT, WHICH BASICALLY CONSISTS OF DESIGN AND CONSTRUCTION OF RUNWAYS AND APRONS. THIS LEAVES LOT TWO FOR FIRMS INTERESTED IN JOINING WITH THEM IN BID. LOT 2 BASICALLY CONSISTS OF (A) TERMINAL DESIGN AND CONSTRUCTION, (B) ELECTRICAL EQUIPMENT, (C) TELECOMMUNICATIONS EQUIPMENT, (D) METEOROLOGICAL EQUIPMENT,
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AND (E) DIVERSE CONSTRUCTION, INCLUDING ACCESS ROADS,

CULVERTS FOR ELECTRICITY, WATER, ETC.

3. REQUEST MEPD CONTACT US FIRMS WHO MIGHT BE INTERESTED IN ALL OR PART OF LOT 2. INTERESTED FIRMS SHOULD CONTACT KEANG NAM ENTERPRISES, CPO BOX 274, SEOUL, KOREA; CABLE: "KENAWORKS" SEOUL; TELEX: KENACO K27466; TELEPHONE 26-4111-6. EMBASSY WOULD APPRECIATE RECEIVING ANY INITIAL POSITIVE INDICATIONS FROM MEPD BEFORE MARCH 4 TO PASS ALONG TO KIM, WHO LEAVES MARCH 5 FOR SEOUL.

4. AS MEPD AWARE, TIME IS OF ESSENCE, AS FINAL BIDS MUST BE SUBMITTED BY END OF MARCH. HOWEVER, COMPLETE PROPOSAL AND PLANS DO NOT HAVE TO BE SUBMITTED AT THIS TIME. WHAT WILL BE REQUIRED IS RESUME OF COMPANIES INVOLVED, GENERAL OUTLINE OF WHAT WILL BE DONE, COST AND FINANCING PROPOSALS. LATTER WILL BE EXTREMELY IMPORTANT. (FYI: KEANG NAM IS ALREADY IN CONTACT WITH FIRST NATIONAL CITY BANK, SEOUL, AND LIBREVILLE. END FYI). TOTAL VALUE OF CONTRACT IS ESTIMATED AT \$190 MILLION.

5. EMBOFF IS STUDYING BID DOCUMENTS FOR LOT 2 AND WILL CABLE USDOC ANY DETAILS THAT MIGHT BE USEFUL TO MEPD AND/OR AMERICAN FIRMS.

6. EMBASSY THANKS MEPD FOR ITS ASSISTANCE.

7. DECLASSIFY ON RECEIPT. STEIGMAN

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Message Attributes

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